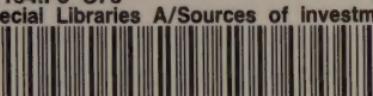


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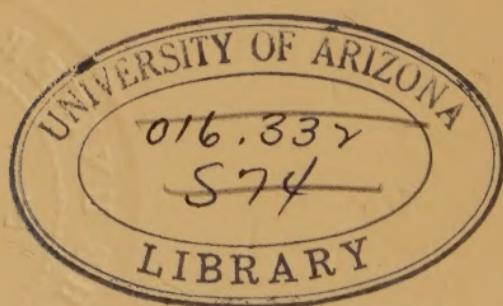
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INTRODUCTION

THE rapid growth in the number of investment banking houses and in the scope of their business has given rise to a need for improved facilities in obtaining information on a widely diversified group of subjects. The librarian, with specialized experience in this field, is familiar with the sources of this information and may be of very practical service to the investment banker.

With this idea in mind, an exhibit of material and a list of sources of information for the library, or research and statistical department, of an investment banking house have been prepared by the Exhibit Committee of the Financial Group of the Special Libraries Association, for the 1929 convention of the Investment Bankers Association of America. This work has been done under the auspices of the Education Committee of the I. B. A. of A., and, to give it more permanent usefulness, the Education Committee has herewith printed the source list.

The Exhibit Committee is well aware that a short list, such as the following, cannot include every source for which an investment banker may have need. It has, therefore, been the painstaking purpose of the committee, not to endeavor to list all the very numerous sources, but to direct attention to a suitable and practicable number that are readily accessible and comparatively inexpensive. Also, some material that is not adequate has of necessity been included because, thus far, it comprises the only source available.

This compilation will have served its purpose if it suggests to the investment banker the possibilities of the worthwhile service that exist in well-organized information. Copies of this booklet may be obtained by members of the Investment Bankers Association of America or of the Special Libraries Association on request to the Exhibit Committee or to the Educational Department of the Investment Bankers Association of America, 33 South Clark Street, Chicago.

74529

October, 1929

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NOTE

A large part of this exhibit library has been presented to the Investment Bankers Association of America by various publishers and has been combined with the Association's educational department library as a permanent exhibit and reference library, for the use and benefit of members of the Association. A room in the Association's offices in Chicago has been provided for the library, which will be available at all times for inspection or other use by member houses of the Association.

The publishers are given with each entry. The addresses of the publishers will be found at the back of the book. A strictly alphabetical order has not been followed in the text. Many entries have been listed in the order of use.

ACCEPTANCES

American Acceptance Council

Bankers acceptances. American Acceptance Council, 1928. \$2.00

The Council is a source of information on acceptances.

Commercial and Financial Chronicle

Volume of acceptances reported weekly

ACCOUNTING

Saliers, E. A., ed.

Accountants' handbook. Ronald, 1923. \$7.50

This reference volume may take the place of a number of text books. Valuable tables

Todman, F. S.

Wall street accounting. Ronald, 1921. \$6.00

ADVERTISING

Financial Advertisers Association — Investment Research Committee

Advertising investment securities. Prentice-Hall, 1928. \$5.00

The only volume dealing entirely with investment security advertising

AERONAUTICS, COMMERCIAL

Aeronautical Chamber of Commerce of America

Aircraft yearbook. \$5.25

This organization is a source of information on commercial aeronautics

American Academy of Political and Social Science

Aviation. 1927. \$2.00

Bennett, R. R.

Aviation: its commercial and financial aspects. Ronald, 1929. \$3.00

AERONAUTICS, COMMERCIAL (Cont'd)

Keane's financial aviation manual

Financial Publishing Company, 1929. \$20.00

Will include monthly supplements. Announced
for publication in Fall of 1929

Standard Trade and Securities Service

Industries section

Reviews the industry and discusses individual
companies

U. S. Department of Commerce

Air commerce bulletin

General and statistical information

U. S. Director of Aeronautics

Annual report

Statistics on the progress of the industry

Aviation. (weekly) \$4.00

Current periodical for recent developments in
the industry

PUBLICATIONS BY INVESTMENT BANKERS

Commercial National Bank and Trust Company

Financial handbook of the American aviation
industry. 1929

Prosser, J. Roy, and Company

Resumé of aeronautical companies. (pamphlet) 1929

Pynchon and Company

The aviation industry. (pamphlet) 1929

AGRICULTURAL CREDIT

(See also Federal Farm Loan System)

Benner, C. L.

Federal intermediate credit system. Macmillan, 1926.
\$2.50

AGRICULTURAL CREDIT (Cont'd)

Wright, I.

Bank credit and agriculture. McGraw-Hill, 1922.
\$3.00

Wright, I.

Farm mortgage financing. McGraw-Hill, 1923.
\$3.00

AGRICULTURE

U. S. Bureau of the Census

Census of agriculture. 3 vols. 1925. \$4.50
A valuable special census

U. S. Department of Agriculture

Yearbook. \$1.50

Furnishes exhaustive figures

This Department also publishes bulletins of
interest such as:

The agricultural outlook. (annual forecast)

Agricultural survey of Europe by countries

The farm real estate situation. 1927-1928

CURRENT INFORMATION

Agricultural situation. (monthly) \$.25

Crops and markets. (monthly) \$.60

Foreign crops and markets. (weekly)

These publications will supplement the
Yearbook

ANNUITY TABLES

Montgomery, R. H., ed.

Financial handbook. Ronald, 1925. \$7.50

Sprague, C. E.

Accountancy of investment. Ronald, 1914. \$5.00
These books contain tables

ANNUITY TABLES (Cont'd)

Zaldari, P.

Annuities and amortization tables. Bankers Encyclopedia Company, 1917. \$15.00

AUTOMOBILE INDUSTRY

Epstein, R. C.

Automobile industry: its economic and commercial development. A. W. Shaw, 1928. \$4.00

Grimes, W. A.

Financing automobile sales by the time installment plan. A. W. Shaw, 1926. \$2.00

National Automobile Chamber of Commerce

Facts and figures of the automobile industry.
(annual)

Seligman, E. R. A.

Economics of installment selling. 2 vols. Harper, 1927. \$8.00

Seltzer, L. G.

Financial history of the American automobile industry in the United States. Houghton, 1928. \$3.00

Wright, H. E.

Financing of automobile installment sales. A. W. Shaw, 1927. \$2.50

CURRENT INFORMATION

Standard Trade and Securities Service

Statistical bulletin

Wholesale sales of passenger cars, 1913—date

Motor vehicle registration, 1913—date

Automobile production, 1913—date

Industries section

Reviews the industry and individual corporations

AUTOMOBILE INDUSTRY (Cont'd)

Survey of Current Business. (monthly)

Passenger car and motor truck registrations by states for period of years, production, exports, etc.

U. S. Bureau of the Census

Automobile production. (monthly)

Automotive Industries. (weekly) \$3.00

For current information on the industry. The annual statistical number appearing in January is a valuable review for the previous year

DIRECTORIES

Chilton Class Journal Company

Chilton automobile directory. \$5.00

BALANCE OF PAYMENTS

National Industrial Conference Board

The international financial position of the United States. 1929. \$5.00

U. S. Bureau of Foreign and Domestic Commerce

The balance of international payments of the United States in 1928. 1929. (Trade information bulletin 625)

BANKS AND BANKING

Federal Reserve Board

Annual report

Contains statistics on member banks

Moody's Investors Service

Moody's manual of investment-banks, etc.

Poor's Publishing Company

Railroad section

Includes banks and insurance companies

BANKS AND BANKING (Cont'd)

U. S. Comptroller of the Currency

Annual report

Exhaustive statistics on national, state, savings and private banks. The tabulations of bank investments classified by type of securities is frequently useful. Individual statements of condition of national banks is now published in a separate table furnished on request.

CURRENT FIGURES

Federal Reserve Board

Member bank call report, condition of all member banks. (usually 4 times a year)

National Association of Supervisors of State Banks

Aggregate resources of all banking institutions under state control. (annual in July)

This also appears in the Commercial and Financial Chronicle

U. S. Comptroller of the Currency

Abstract of reports of condition of national banks in the United States. (irregular, about 3 to 5 times a year)

CLEARINGS

Commercial and Financial Chronicle

Weekly figures cumulated monthly and yearly for 188 cities

DEBITS

Federal Reserve Board

Bank debits. (weekly)

BANKS AND BANKING (Cont'd)

DIRECTORIES

Rand, McNally and Company

Rand, McNally bankers directory—the bankers blue book. (semi-annual) \$30.00

FOREIGN BANKS

Willis H. P., and Beckhart, B. H., eds.

Foreign banking systems. Holt, 1929. \$7.50

Federal Reserve Bulletin

Publishes translated reports

STOCKS

Dorr, Bradford

New York and Boston bank stocks.

Cambridge, Mass., Investment Trust Analyst, Inc., 1928. \$2.00

Woodward, W. H.

Profits in bank stocks. Macmillan, 1927. \$1.50

STOCKS-PRICES

Commercial and Financial Chronicle

Bank and quotation record. (monthly)

Bid and ask prices

Standard Trade and Securities Service

Statistical bulletin

Price index from 1917—date gives the stocks included

BLUE SKY LAW

(See Securities—Law)

BONDS, CALLED

Financial Information, Inc. \$35.00
Daily service on cards

Fitch Publishing Company

Fitch revisions service

Daily, cumulating each issue, also in semi-monthly section. Sold separately at \$25.00

Moody's Investors Service

Weekly manual supplement

Poor's Publishing Company

Daily corporation news

Calls appear daily, cumulate in weekly called bond service, also quarterly in bound volume

Standard Statistics Company, Inc.

Standard sinking fund notices and redemption calls (semi-weekly). Sold separately for \$36.00

A list also appears in the Daily news section of Standard corporation records

BONDS—COMPARISONS

Standard Statistics Company, Inc.

Standard bond investments. (monthly and weekly)
Entire service, \$150.00

Classifies bonds according to industry, yields coupons, maturity. Special bulletins on convertible bonds, short term securities, etc.

Standard handbook of bond values. (monthly)
\$36.00. With weekly bulletin, \$51.00.

Alphabetical section of Standard bond investments

BONDS, CONVERTIBLE

Fitch Publishing Company

Fitch revisions service

List appears in quarterly cumulative section

Moody's Investors Service

Weekly manual supplement
Manuals. (annual list)

BONDS, CONVERTIBLE (Cont'd)

Poor's Publishing Company

Poor's daily corporation news (quarterly cumulations)

Standard Statistics Company, Inc.

Standard bond investments. (monthly)

PUBLICATIONS BY INVESTMENT BANKERS

Ames, Emerich and Company

Guide to securities having convertible privileges, etc.
(pamphlet) 1929

Brown Brothers and Company

Convertible bonds and stocks. (pamphlet) 1929

Burr, George H., and Company

Convertible securities. (pamphlet) 1929

Detwiler and Company

Convertible investments. (pamphlet) 1929

BONDS, DEFAULTED

Council of the Corporation of Foreign Bondholders

Annual report. 8s

Foreign Policy Association—Information Service

Defaults and repudiations of foreign loans.
(August 3, 1928). \$25

Poor's Publishing Company

Poor's daily corporation news cumulated volumes
The 1929 cumulatives contain a list of defaults since January, 1922

Standard Statistics Company, Inc.

Sinking fund notices and redemption calls section.
Complete service. \$36.00

Current defaults are reported in this service

BONDS, GOVERNMENT

Davies, A. E.

Investments abroad. A. W. Shaw, 1927. \$4.00

Dunn, R. W.

American foreign investments. Viking Press, 1926.
\$5.00

Edwards, G. W.

Investing in foreign securities. Ronald, 1926. \$5.00

Fitch Publishing Company

Stock and bond manual

Investment Bankers Association of America—Foreign
Securities Committee

Reports appear in Proceedings and Bulletin of
the Association

Kimber's Record of Government Debts. (annual)

Overseas Statistics, \$15.00

Madden, J. T., and Nadler, Marcus

Foreign securities. Ronald, 1929. \$6.00

Moody's Investors Service

Moody's manual of investments—American and for-
eign government securities. (annual)

Description of individual government issues

Patterson, E. M.

Tests of a foreign government bond.

Payson and Clarke, Ltd. 1928. \$2.50

Raymond, W. L.

National government loans. Barron's, 1925. \$3.00

Standard Statistics Company, Inc.

Standard bond descriptions. Complete service
\$120.00

Service on cards

BONDS, GOVERNMENT (Cont'd)

PUBLICATIONS BY INVESTMENT BANKERS

Iselin, R., and Company

Dealers list from foreign bond department gives quotations. (weekly)

Foreign bonds issued in the United States. (pamphlet)

PRICES

Moody's Investors Service

Moody's manual of investments—American and foreign government securities

High and low prices for five years carried in latest manual

Standard Trade and Securities Service

Statistical bulletin

Average monthly high and low for liberty bonds, 1917—date

New York Times

Daily, weekly and yearly range

Commercial and Financial Chronicle

Daily, weekly and yearly range

BONDS, INDUSTRIAL

Badger, R. E.

Valuation of industrial securities. Prentice-Hall, 1925. \$5.00

Bunnell, S. H.

Industrials, their securities and organization. McGraw-Hill, 1929. \$5.00

Collver, Clinton

How to analyze industrial securities. Moody's Investors Service, 1921. \$2.00

BONDS, INDUSTRIAL (Cont'd)

Commercial and Financial Chronicle

Railway and industrial compendium. (4 time yearly)

Fitch Publishing Company

Stock and bond manual

Investment Bankers Association of America—Industrial Securities Committee

Reports appear in Proceedings and Bulletin of the Association

Moody's Investors Service

Moody's manual of investments—industrials.
(annual)

Poor's Publishing Company

Poor's industrial section

Standard Statistics Company, Inc.

Standard bond descriptions. Complete service
\$120.00
Service on cards

Books on the general subject of investments contain chapters discussing industrial bonds

PRICES

Moody's Investors Service

Moody's manual of investments—industrials.
10 year range—high and low prices

Dow, Jones and Company averages—10 bonds

Wall Street Journal

YIELDS

Standard Trade and Securities Service

Statistical bulletin

Yields of 15 bonds by month from 1900—date. Bonds used are named

BONDS, INTEREST

Poor's Publishing Company

Daily corporation news cumulated volumes

Standard Statistics Company, Inc.

Standard sinking fund notices and redemption calls.
Complete service, \$36.00

Journal of Commerce and Commercial (N.Y.)

Total amount paid monthly

BONDS, LEGAL

(See Securities—law)

BONDS, MUNICIPAL

Bond Buyer

Municipal bond sales. (annual) \$10.00

Brown, Fraser

Municipal bonds. Prentice-Hall, 1922. \$4.00

Commercial and Financial Chronicle

State and municipal compendium. (semi-annual)

Investment Bankers Association of America—Municipal Securities Committee

Reports appear in Proceedings and Bulletin of the Association

Moody's Investors Service

Moody's manual of investments—American and foreign government securities

Raymond, W. L.

State and municipal bonds. Financial Publishing Company, 1923. \$4.00

Bond Buyer. (daily) \$180.00 (weekly) \$15.00

Publishes statistics showing amount of municipal financing, bond sales, etc.

BONDS, MUNICIPAL (Cont'd)

PRICES

Commercial and Financial Chronicle

Bank and quotation record. (monthly)
Quotations on limited number

National Quotation Bureau

National monthly municipal bond summary. \$72.00
Bid and ask prices of municipal and government bonds

YIELDS

Standard Trade and Securities Service

Statistical bulletin

Yields of 15 bonds, monthly, 1900—date
Bonds used in index are named

BONDS—PRICES

Commercial and Financial Chronicle

Bank and quotation record. (monthly)

Also in regular weekly edition of the publication

Dow, Jones and Company averages—40 bonds

Wall Street Journal

National Quotation Bureau

National association daily service. \$300 with listing privilege, \$200 without privilege

National monthly corporation bond summary \$120.00

Bid and ask prices

New York Times averages—40 bonds

Annalist. (weekly)

New York Times. (daily)

Standard Statistics Company, Inc.

Standard bond offerings service. (monthly and cumulative) \$120.00

Includes called bond bulletin

BONDS, PRICES (Cont'd)

Standard manual of the income tax, 1919

Gives 1913 prices of stocks and bonds.
Useful for tax purposes

BONDS, PUBLIC UTILITY

Commercial and Financial Chronicle

Public utility compendium. (semi-annual)

Fitch Publishing Company

Stock and bond manual

Ignatius, M. B.

Financing of public service corporations. Ronald,
1922. \$5.00

Investment Bankers Association of America—Public
Service Securities Committee

Reports appear in the Proceedings and Bulletin
of the Association

Lagerquist, W. E.

Public utility finance. A. W. Shaw, 1927. \$7.50

Moody's Investors Service

Moody's manual of investments—public utilities

Poor's Publishing Company

Public utility section

Standard Statistics Company, Inc.

Standard bond descriptions
Service on cards

*The standard text books contain chapters
dealing with public utility bonds*

PRICES

Moody's Investors Service

Moody's manual of investments—public utilities
10 year range—high and low prices

BONDS, PUBLIC UTILITY (Cont'd)

Dow, Jones and Company averages—10 bonds
Wall Street Journal

YIELDS

Standard Trade and Securities Service

Statistical bulletin

Yields of 15 bonds, monthly, 1900—date.
Names of issues used are given

BONDS, RAILROAD

Bogen, J. I.

Analysis of railroad securities. Ronald, 1928. \$6.00

Commercial and Financial Chronicle

Railway and industrial compendium. (4 times yearly)

Duncan, K.

Equipment obligations. Appleton, 1924. \$3.50

Fitch Publishing Company

Stock and bond manual

Investment Bankers Association of America—Railroad Securities Committee

Reports in Proceedings and Bulletin of the Association

Moody's Investors Service

Moody's manual of investments—railroads

Poor's Publishing Company

Railroad section

Standard Statistics Company, Inc.

Standard bond descriptions
Service on cards

Books on the general subject of investments contain chapters discussing railroad bonds

BONDS, RAILROAD (Cont'd)

PUBLICATIONS BY INVESTMENT BANKERS

Evans, Stillman and Company

Equipment trust securities. (annual)

Freeman and Company

Equipment trust securities. (annual)

PRICES

Dow, Jones and Company averages—20 bonds

Wall Street Journal

10 high grade rails

10 second grade rails

Moody's Investors Service

Manual of investments—railroads

10 year range—high and low prices

YIELDS

Standard Trade and Securities Service

Statistical bulletin

Yields of 15 bonds, monthly, 1900—date

Names of issues used are given

BONDS, REAL ESTATE

Badger, R. E.

Badger on investment principles and practices. (pages 560-593) Prentice-Hall, 1928. \$6.00

Investment Bankers Association of America—Real Estate Securities Committee

Reports in the Proceedings and Bulletin of the Association.

Kirshman, J. E.

Principles of investment. (pages 633-673)
A. W. Shaw, 1924. \$6.00

Lyon, Hastings

Investment. (pages 180-201) Houghton, 1926.
\$3.50

BONDS, REAL ESTATE (Cont'd)

Moody's Investors Service

Moody's manual of investments—banks, etc.

North, N. L., and others

Real estate financing. Prentice-Hall, 1928. \$6.00

PRICES

Commercial and Financial Chronicle

Bank and quotation record. (monthly)

Limited number quoted

BONDS, SERIAL

Little, A. S.

Table of key numbers for obtaining with readiness
and ease level-tax maturities for serial bonds. 1922.
\$10.00

BONDS—SINKING FUNDS

Fitch Publishing Company

Fitch revisions service. Sold separately. \$25.00

Daily, cumulating each issue, also semi-monthly

Moody's Investors Service

Weekly manual supplement

Poor's Publishing Company

Daily corporation news

Sinking fund proposals. (weekly)

Standard Statistics Company, Inc.

Standard sinking fund notices and redemption calls
(semi-weekly)

Complete service \$36.00

BONDS—SINKING FUNDS—AMORTIZATION

Montgomery, R. H., ed.

Financial handbook. Ronald, 1925. \$7.50

Gives formula for sinking fund factor with a schedule of sinking fund installments on page 113

Sprague, C. E.

Accountancy of investment. Ronald, 1914. \$5.00

BONDS—TAXATION

Standard Statistics Company, Inc.

Status of bonds under the federal income and state taxes and coupon directory. \$10.00. With monthly supplement, \$26.00

BONDS—YIELDS

Standard Trade and Securities Service

Statistical bulletin

60 issues, average monthly yield, 1900—date

TABLES

Financial Publishing Company

Adequate tables of bond values showing net returns from 2.90 to 9% on bonds and other redeemable securities paying interest semiannually. \$14.00

Financial Publishing Company

Monthly bond values showing accurate monthly values on bonds and other redeemable securities paying interest semiannually, giving values accurate to the nearest cent on \$1,000,000. \$60.00

Financial Publishing Company

Short time bond values tables showing the net return from 2 to 10%, by Alfred Greenough and Financial Publishing Company. \$37.00

BONDS, YIELDS (Cont'd)

Financial Publishing Company

Universal bond values tables. \$5.50

Johnson, D. C., and others

Yields of bonds and stocks in per cent, correct to the nearest 5 ten-thousandths of one percent, and tables for the ready determination of yields of bonds to be repaid at a premium. Prentice-Hall, 1923. \$8.00

Little, A. S.

A table of interpolation multipliers for obtaining through the means of calculating machines, intermediate rates bond values at yield intervals of one ten-thousandth percent. Financial Publishing Company, 1927. \$4.00

Table of formulae for obtaining from ordinary bond tables values for bonds called at premiums. 1926
\$4.00

BROKERS—DIRECTORIES

Babize, A. C.

Investment bankers and brokers of America. (annual)
\$17.50

Seibert, Herbert, and Company

Security dealers of North America. (semi-annual)
\$6.00

BROKERS LOANS

CURRENT FIGURES

Commercial and Financial Chronicle. (weekly)
Federal Reserve Bulletin. (monthly)

Reporting member bank figures
New York Stock Exchange figures

Daily financial papers also report figures

BUILDING

Bradstreet's. (weekly)

Commercial and Financial Chronicle. (weekly)

Dodge, F. W., Corporation

Building statistics. (monthly)

Dun's Review. (weekly)

Federal Reserve Bulletin. (monthly)

National Association of Building Owners and Managers

Survey of rental conditions

National Association of Real Estate Boards

Semi-annual survey of the real estate market. (January 1 and June 30)

Weekly news service

Monthly real estate activity index in this service

Survey of Current Business. (monthly)

U. S. Bureau of Labor Statistics

Building permits in the principal cities of the United States. (annual)

S. W. Straus and others compile figures that are quoted in the financial journals.

BUILDING AND LOAN ASSOCIATIONS

Clark, H. F., and Chase, F. A.

Elements of the modern building and loan association. Macmillan, 1925. \$4.00

Riegel, R., and Doubman, J. R.

Building-and-loan-association. Wiley, 1927. \$3.00

Rosenthal, H. S.

Cyclopedia of building, loan and savings associations. American Building Association News Publishing Company. \$7.50

BUSINESS

Montgomery, R. H., ed.

Financial handbook. Ronald, 1925. \$7.50

A reference book covering the entire field of business

BUSINESS CONDITIONS

Harvard Economic Society

Weekly letter. Cambridge, Mass. \$100.00

Moody's Investors Service

Monthly analysis of business conditions.

Weekly review. (market situation)

Complete service. \$150.00

President's Conference on Unemployment—Committee on Recent Economic Changes

Recent economic changes in the United States. McGraw-Hill, 1929. \$7.50

The best source available to give a background for present statistics of business

Standard Statistics Company, Inc.

Standard trade and securities service. \$180.00

General outlook and specific industries, including securities

Bradstreet's. (weekly) \$5.00

Commercial and Financial Chronicle. (weekly) \$10.00

Exhaustive review of the financial situation

Dun's Review. (weekly) \$3.00

Federal Reserve Bulletin. (monthly) \$2.00

Production, employment, trade, etc. Federal Reserve Board index numbers

Survey of Current Business. (monthly) \$1.50

Reviews by means of charts the trend in principal branches of industry

BUSINESS CONDITIONS (Cont'd)

U. S. Department of Commerce

Business situation at home and abroad. (weekly)

Market conditions abroad based on cable advices

SOME BANKS ISSUING REVIEWS OF BUSINESS CONDITIONS

Chase National Bank

Cleveland Trust Company

Continental Illinois Bank and Trust Company

Federal Reserve Banks

Guaranty Trust Company

National City Bank

Union Trust Company of Cleveland

PUBLICATIONS BY INVESTMENT BANKERS

Stone & Webster and Blodget, Inc.

A new money market index

International business barometers

BUSINESS CONSOLIDATIONS

National Industrial Conference Board.

Mergers and the law. 1929. \$3.00

National Industrial Conference Board

Mergers in industry. 1929. \$3.00

BUSINESS FAILURES

Bradstreet's. (weekly)

Dun's Review. (weekly)

Standard Trade and Securities Service

Statistical bulletin

CANADA

Dominion Bureau of Statistics

Canada yearbook. Ottawa

Will furnish most of the general statistics
needed on Canada

CHAIN STORES

U. S. Bureau of Foreign and Domestic Commerce

Chain stores: a reading list. 1929

A comprehensive bibliography.

CITIES

Ayer, N. W., and Company

American newspaper annual and directory. Philadelphia. \$15.00

Brief description of cities, principal industries
railroads, etc.

Editor and Publisher

Market guide

Annual issue gives considerable information on
cities

The 100,000 Group of American Cities

A study of all American markets. 1929. \$15.00

U. S. Bureau of the Census

Financial statistics of cities having a population of
over 30,000. (annual)

U. S. Post Office Department

Official postal guide. \$1.00

Useful in verifying names, locating counties
etc.

POPULATION

U. S. Bureau of the Census

Estimates of population for municipalities
which had 30,000 or more inhabitants on January 1, 1920. Annual estimate as of July 1

COAL MINES AND MINING

Saward, F. W., and others

Saward's annual: a standard statistical review of the coal trade. \$2.50

Standard Trade and Securities Service

Industries section

Reviews the industry and discusses individual corporations

U. S. Bureau of Mines

Production of by-product and beehive coke
Weekly coal report

Coal Age. (monthly) \$2.00

For current information on the industry

Survey of Current Business. (monthly)

Production and prices

DIRECTORIES

Keystone coal mining catalog

McGraw-Hill Catalog and Directory Company.
\$15.00

CORPORATIONS

Berle, A. A.

Studies in the law of corporation finance. Callaghan and Company, 1928. \$3.50

Bishop, A. L.

Financing of business enterprises. Harper, 1929.
\$5.00

Conyngton, H. R.

Financing an enterprise. 3 vols. Ronald, 1921.
\$7.00

Conyngton, Thomas, and Bennett, R. J.

Corporation procedure. Ronald, 1927. \$10.00

CORPORATIONS (Cont'd)

Crow, W. H.

Corporation secretary's guide. Prentice-Hall, 1926
\$10.00

Crow, W. H.

Corporation treasurer's and comptroller's guide
Prentice-Hall, 1927. \$15.00

Crum, W. L.

Corporate earning power. Stanford University Press
1929. \$5.00

Dewing, A. S.

Financial policy of corporations. Ronald, 1926
\$10.00

Gerstenberg, C. W.

Financial organization and management. Prentice-
Hall, 1924. \$5.00

Saliers, E. A.

Handbook of corporate management and procedure
McGraw-Hill, 1929. \$7.50

Sears, J. H.

The new place of the stockholder. Harper, 1929
\$4.00

Sloan, L. H.

Corporation profits. Harper, 1929. \$3.50

EARNINGS

Commercial and Financial Chronicle. (weekly)

Fitch Publishing Company

Fitch revisions service. (semi-weekly)

Moody's Investors Service

Weekly manual supplement

Poor's Publishing Company

Daily corporation news. Cumulates quarterly.

CORPORATIONS (Cont'd)

Standard Statistics Company

Standard corporation records

Standard trade and securities service—general section.
(monthly)

CORPORATIONS, FOREIGN

Skinner, Thomas, and Company

Stock exchange yearbook. Montreal. \$18.50

Information on many foreign corporations

Winkler, M., ed.

Manual of foreign corporations. Overseas Statistics,
1928. \$15.00

COST OF LIVING

National Industrial Conference Board

Cost of living in the United States, 1925-1927.
\$2.00

CURRENT FIGURES

National Industrial Conference Board

Bulletin

U. S. Bureau of Labor

Monthly labor review

DEBTS, PUBLIC

U. S. Treasury Department

Statement of the public debt of the United States.
(monthly)

DEEDS OF TRUST

Lilly, W.

Individual and corporate mortgages.

Investment Bankers Association of America, 1921.
\$1.25

DIRECTORS—DIRECTORIES

Corporation and directors directory of Ohio. Ohio Corporation Directory Company. \$35.00

Directory of directors in the city of Boston and vicinity. Bankers Service Company. \$10.00

Directory of directors in the city of New York. Directory of Directors Company. \$15.00

Directory of directors in the state of Connecticut. Bankers Service Company. \$10.00

Directory of directors in the state of Rhode Island. Bankers Service Company. \$10.00

Poor's register of directors of the United States. Poor's Publishing Company. \$35.00

Walker's directory of directors. Walker's Manual. \$15.00

ELECTRIC PLANTS (CENTRAL STATIONS)—DIRECTORIES

McGraw Central Station Directory and Data Book
\$25.00

Useful in locating the company serving a community

ELECTRIC RAILROADS

U. S. Bureau of the Census

Census of electrical industries

Census made every five years. 1927 in preparation.

CURRENT FIGURES

Aera. (monthly)

Electric Railway Journal. (monthly)

Annual statistical and progress number published in January

ELECTRIC RAILROADS (Cont'd)

DIRECTORIES

McGraw Electric Railway Directory. \$10.00

Useful in locating the electric railroad system serving a community

ELECTRIC UTILITIES

McGraw-Hill Publishing Company

Bonbright survey of electric power and light companies of the United States. (annual) \$10.00

Shows companies serving different states

National Electric Light Association—Power Survey Committee

Electric power survey

Great Lakes Division, 1925 with 1928 supplement. \$1.50

East Central Division, 1928. \$1.00

U. S. Bureau of the Census

Census of electrical industries

Census made every five years; 1927 in preparation

World Power Conference—International Executive Council

Power resources of the world, potential and developed. 1929. \$5.25

CURRENT FIGURES

Electrical World. (weekly) \$5.00

Annual statistical number appearing about the first week in January

National Electric Light Association

Electrical news items. (weekly)

Electrical research statistics. (monthly)

N. E. L. A. bulletin. (monthly) \$3.00

ELECTRIC UTILITIES (Cont'd)

Survey of Current Business. (monthly)

Production, consumption and gross revenue

U. S. Geological Survey

Production of electric power by public-utility power plants in the United States. (monthly)

EMPLOYMENT

U. S. Bureau of Labor Statistics

Monthly labor review

Trend of employment and labor turnover.

National Industrial Conference Board

Bulletin

EUROPE

Institute of International Finance

Bulletins have been issued on the following countries during 1928-1929

Austria
Belgium
Bulgaria
Denmark

Finland
Germany
Roumania
Yugoslavia

EXPORT TRADE

U. S. Bureau of Foreign and Domestic Commerce

Foreign trade of the United States. (annual)

Commerce reports, a weekly survey of foreign trade.
\$4.00

Covers the entire world—very useful

Monthly summary of foreign commerce of the United States. \$1.25

FEDERAL FARM LOAN SYSTEM

(See also Agricultural Credit)

FEDERAL FARM LOAN SYSTEM (Cont'd)

Federal Farm Loan Board

Annual report

Federal Farm Loan Bureau

Statements of condition of Federal Land Banks,
Joint Stock Land Banks, Federal Intermediate Credit
Banks. (quarterly)

FEDERAL INTERMEDIATE CREDIT BANKS

Federal Farm Loan Board

Annual report

Federal Farm Loan Bureau

Statements of condition. (quarterly)

FEDERAL LAND BANKS

Federal Farm Loan Board

Annual report

Federal Farm Loan Bureau

Statements of condition. (quarterly)

FEDERAL RESERVE BANKS

Burgess, W. R.

Reserve banks and the money market. Harper, 1927.
\$3.00

Federal Reserve Bank of Richmond

Questions and answers on the Federal Reserve Sys-
tem. 1926

FEDERAL RESERVE BANKS (Cont'd)

Federal Reserve Board

Annual report

Contains many valuable statistics on operations of member banks as well as Federal Reserve banks

Weekly figures are published in mimeographed form

Federal reserve bulletin. (monthly) \$2.00

Detailed statistics—bank credit, member bank balances, resources and liabilities, bills discounted, deposits, suspensions

Digest of rulings, 1914-1927, inclusive. 1928. \$2.00

Contains also copy of Federal Reserve act, Federal Reserve Board regulations and National Bank act. Copies of these may also be obtained in unbound form without charge

Goldenweiser, E. A.

Federal Reserve System in operation. McGraw-Hill, 1925. \$3.00

Kemmerer, E. W.

A. B. C. of the Federal Reserve System. Princeton University Press, 1928. \$2.00

FINANCE COMPANIES

National Association of Finance Companies

The proceedings of the annual meeting are of interest on this subject

FINANCIAL RATINGS

Bradstreet Company

Bradstreet's book of commercial ratings of bankers, merchants, manufacturers

Dun, R. G., and Company

Reference book containing ratings of merchants, manufacturers and traders generally

FINANCIAL STATEMENTS

Bliss, J. H.

Financial and operating ratios in management.
Ronald, 1923. \$6.00

Collver, Clinton

How to analyze industrial securities. Moody's
Investors Service, 1921. \$2.00

Couchman, C. B.

The balance sheet, its preparation, content and interpretation. Journal of Accountancy, 1924. \$3.00

Federal Reserve Board

Verification of financial statements—a method of procedure submitted by the Federal Reserve Board. 1929. \$.10

Finney, H. A.

Consolidated statements for holding company and subsidiaries. Prentice-Hall, 1922. \$4.00

Gilman, S.

Analyzing financial statements. Ronald, 1925. \$3.50

Guthmann, H. G.

Analysis of financial statements. Prentice-Hall, 1925. \$5.00

Stockwell, H. G.

How to read a financial statement. Ronald, 1925. \$4.50

Stockwell, H. G.

How to read a profit and loss statement. Ronald, 1927. \$4.50

Strain, M. M.

Industrial balance sheets. Harper, 1929. \$3.50

Wall, Alexander, and Duning, R. W.

Ratio analysis of financial statements. Harper, 1928. \$4.00

FOREIGN COUNTRIES

Council of the Corporation of Foreign Bondholders
Annual report. 8s

Foreign Policy Association

Issues bulletins on international questions. May be purchased separately

Great Britain—Overseas Trade Department

Reports have been issued on the economic condition of the different countries. Yearly subscription £3

Institute of International Finance

Conducted by the Investment Bankers Association of America in cooperation with New York University. Yearly subscription \$10.00

International Chamber of Commerce—American Section

Valuable letters on economic and trade conditions. Yearly membership \$100.00

Kimber's Record of Government Debts. (annual)

Overseas Statistics. \$15.00

Moody's Investors Service

Moody's manual of investments—American and foreign government securities

National Industrial Conference Board

Picture of world economic conditions at the beginning of 1929. \$2.50

Statesman's yearbook. (annual) Macmillan. \$7.50

U. S. Bureau of Foreign and Domestic Commerce

Commerce yearbook. vol. 2. \$1.25

The Bureau also publishes the following series of bulletins discussing foreign budgets and loans, currency and exchange, etc.

European financial notes

Far eastern notes

Latin American financial notes

Special circulars

FOREIGN COUNTRIES (Cont'd)

PERIODICALS

Commerce Reports. (weekly) \$4.00

Valuable for current economic conditions

The Economist. (weekly) \$15.00

European Economic and Political Survey. (monthly)
American Library in Paris. \$10.00

International Investor. (monthly) \$3.50

Included in subscription to Kimber's record of
government debts

The Statist. (weekly) \$9.00

BIBLIOGRAPHY

Rossi, D. I. P.

International finance source book. \$1.00

Compiled for the Investment Bankers Association of America and Institute of International Finance

FOREIGN EXCHANGE

Cross, I. B.

Domestic and foreign exchange. Macmillan, 1923.
\$4.50

Escher, Franklin

Elements of foreign exchange. Bankers Publishing Company, 1918. \$1.60

Whitaker, A. C.

Foreign exchange. Appleton, 1919. \$5.00

CURRENT RATES

Annalist. (weekly)

Commercial and Financial Chronicle. (weekly)

Federal Reserve Bulletin. (monthly)

FOREIGN EXCHANGE (Cont'd)

New York Times. (daily)

Survey of Current Business. (monthly)

Wall Street Journal. (daily)

GAS INDUSTRY

American Gas Association.

Monthly. \$3.00

The statistical department of this association is now compiling valuable current information on the gas industry

DIRECTORIES

Brown's Directory of American Gas Companies.
(annual) Robbins Publishing Company, \$10.00

Geographical arrangement both manufactured and natural gas

GERMANY—REPARATIONS

Agent General for Reparation Payments

Report (Issued July 1 and December 1)

May be obtained from Chamber of Commerce of the United States, Washington, D. C.

GOLD AS MONEY

Commercial and Financial Chronicle. (weekly)

Federal Reserve Bank of New York

Monthly review of credit and business conditions

U. S. Bureau of Foreign and Domestic Commerce

Monthly summary of foreign and domestic commerce

U. S. Department of Commerce

Total values of exports and imports of the United States

Gold movement

HOLDING COMPANIES

Simons, A. J.

Holding companies. Pitman, 1927. \$3.00

The Journal of Land and Public Utility Economics

The May, 1929, number (pages 225-228) contains a bibliography on public utility holding companies

Federal Trade Commission

Electric-power industry—control of power companies. (69th Congress, 2d session. Senate document No. 213) 1927

Lists the larger holding companies and their interests

INCOME

Federal Trade Commission

National wealth and income; a report to Congress. (69th Congress, 1st session. Senate Document No. 126) 1926

No figures later than 1923

Ingalls, W. R.

Wealth and income of the American people. G. H. Merlin Company, 1924. \$3.50

National Bureau of Economic Research, Inc.

Distribution of income by states in 1919 by O. W. Knauth. Harcourt, Brace and Company, 1922. \$1.30

National Bureau of Economic Research, Inc.

Income in the United States, its amount and distribution—1909-1919. 2 vols. 1921-1922. \$6.73

National Bureau of Economic Research, Inc.

Income in the various states; its sources and distribution, 1919, 1920, and 1921 by Maurice Leven 1925. \$5.00

INCOME (Cont'd)

National Industrial Conference Board
Conference board bulletin. (monthly)
Latest compilations

U. S. Commissioner of Internal Revenue

Statistics of income from returns of net income including statistics from estate tax returns. (annual)
Latest complete figures are for 1927

INCOME TAX

Commerce Clearing House, Inc.

Standard federal tax service. (loose leaf) (annual)
(loose leaf division of Corporation Trust Company)
\$70.00

Prentice-Hall, Inc.

Federal tax service, cumulative 1918-1929. (loose leaf) \$70.00

INDUSTRIES—GENERAL SOURCES

Federal Trade Commission

The investigations of this Commission often contain exhaustive information on the problems of the industries investigated

Moody's Investors Service

Positions of industries—a monthly survey

Standard Statistics Company, Inc.

Standard trade and securities service

U. S. Bureau of the Census

Biennial census of manufactures

U. S. Bureau of Foreign and Domestic Commerce

Commerce yearbook. 2 vols. \$2.25

Volume 1 covers the United States

INDUSTRIES—GENERAL SOURCES (Cont'd)

U. S. Tariff Commission

Tariff information surveys

Contain very good summaries of the industries including description, production, markets, etc.

Warshaw, H. T., ed.

Representative industries in the United States. Holt, 1928. \$5.00

INHERITANCE TAX

Commerce Clearing House, Inc.

Inheritance tax service. \$110.00 for 2 years

Prentice-Hall, Inc.

Inheritance tax and transfer service. (loose leaf) (biennial) 3 vols. \$125.00 for 2 years

INSTALLMENT SELLING

Grimes, W. A.

Financing automobile sales by the time payment plan. A. W. Shaw, 1926. \$2.50

Seligman, E. R. A.

Economics of installment selling. 2 vols. Harper, 1927. \$8.00

Wright, H. E.

Financing of automobile installment sales. A. W. Shaw, 1927. \$2.50

INSURANCE COMPANIES

Best's Insurance Reports. (Casualty and Miscellaneous) \$30.00

Book not sold without the service

Best's Insurance Reports. (Fire and Marine Edition) \$30.00

Book not sold without the service

INSURANCE COMPANIES (Cont'd)

Best's Life Insurance Reports. \$15.00

Moody's Investors Service

Manual of investments—banks, insurance companies, etc.

Poor's Publishing Company

Railroad section, etc.

The Spectator Company

Insurance yearbook. 3 vols. \$50.00

The publisher also issues abbreviated directories of the different types of insurance companies for \$.75 each

CURRENT FIGURES

Life Insurance Sales Research Bureau

Monthly survey of life insurance sales

Survey of Current Business. (monthly)

New insurance, premium collections, holdings of stocks and bonds

INVESTMENTS

Association of Life Insurance Presidents

Proceedings. (annual)

Thorough analysis of the investments showing types of securities held

Institutional Holdings Company

Institutional holdings of securities, classified. \$50.00
Includes insurance companies

Kimber's Record of Insurance Company Security Purchases. Thomas Ashwell and Company. \$30.00

Poor's Publishing Company

Insurance company holdings of securities

Rose, D. C.

Scientific approach to investment management.
Harper, 1928. \$5.00

INSURANCE COMPANIES (Cont'd)

PUBLICATIONS BY INVESTMENT BANKERS

Bonbright and Company

Analysis of the bond investments of the larger life insurance companies. (pamphlet)

White, J. G., and Company

Study of the distribution of insurance company investments. (annual)

SECURITIES

Woodward, W. H.

Profits in insurance stocks. Macmillan, 1928. \$1.50

INVESTMENT BANKERS

Investment Bankers Association of America

Analysis of investment banking for vocational guidance. 1929

Investment Bankers Association of America

Membership booklet. (annual)

Recognized dealers in securities. (List No. 1, October 1928)

National Statistical Service

American underwriting houses and their issues. \$50.00; supplements \$2.50 per month

Shows the type of securities handled by the different bankers

Willis, H. P., and Bogen, J. I.

Investment banking. Harper, 1929. \$5.00

The first lengthy treatment of the investment banking business

DIRECTORIES

Babize, A. C.

Investment bankers and brokers of America. (annual) \$17.50

INVESTMENT BANKERS (Cont'd)

Seibert, Herbert, and Company

Security dealers of North America. (semi-annual)
\$6.00

INVESTMENT TRUST COMPANIES

Fowler, J. F.

American investment trusts. Harper, 1928. \$4.00

Grayson, T. J.

Investment trusts, their origin, development and operation. Wiley, 1928. \$5.00

Investment Bankers Association of America—Investment Companies Committee

Reports appear in Proceedings and Bulletin of the Association

Keane's Manual of Investment Trusts. (annual)

Financial Publishing Company. \$20.00

Moody's Investors Service

Moody's manual of investments—banks, insurance companies, etc.

Poor's Publishing Company

Railroad section, etc.

Robinson, L. R.

Investment trust organization and management
Ronald, 1929. \$7.50

Speaker, L. M.

Investment trusts. A. W. Shaw, 1924. \$1.75

Steiner, W. H., and Chapman, J. M.

Investment trusts. Adelphi, 1928. \$3.20

Williams, M. H.

Investment trusts in America. Macmillan, 1928
\$1.50

INVESTMENTS

Badger, R. E.

Badger on investment principles and practice.
Prentice-Hall, 1928. \$6.00

Chamberlain, L., and Edwards, G. W.

Principles of bond investment. Holt, 1927. \$7.50

**Investment Bankers Association of America
Proceedings**

Jordan, D. F.

Jordan on investments. Prentice-Hall, 1927. \$4.00

Kirshman, J. E.

Principles of investment. A. W. Shaw, 1924. \$6.00

Lyon, Hastings

Investment. Houghton, 1926. \$3.50

Rice, S. O., ed.

Fundamentals of investment. McGraw-Hill, 1925,
\$3.00

Rose, D. C.

Scientific approach to investment management.
Harper, 1928. \$5.00

Sakolski, A. M.

Principles of investment. Ronald, 1925. \$4.50

PUBLICATIONS BY INVESTMENT BANKERS

Halsey, Stuart and Company

Essentials of a sound investment policy

Investment talks by the Old Counsellor and guest
speakers

Stone & Webster and Blodget, Inc.

One thousand dollars a second

IRON AND STEEL INDUSTRY

American Iron and Steel Institute

Annual statistical report. \$5.00

Material appears in special statistical bulletins
in advance of annual publication

Standard Trade and Securities Service

Industries section

Reviews the outlook for the industry and
discusses individual corporations

Survey of Current Business. (monthly)

Prices, production, etc.

U. S. Bureau of Mines

Iron ore, pig iron and steel. (annual)

Iron Age. (weekly). \$6.00

The annual statistical number appearing in
January is a valuable review for the previous
year

Iron Trade Review. (weekly) \$6.00

The Business Research Staff prepares a monthly
digest of business developments and indications

DIRECTORIES

American Iron and Steel Institute

Directory of the iron and steel works of the United
States and Canada. \$15.00

JOINT STOCK LAND BANKS

Federal Farm Loan Board

Annual report

Federal Farm Loan Bureau

Statements of condition. (quarterly)

LEATHER INDUSTRY

First National Bank of Boston

Hides and skins and the manufacture of leather. 1921
(pamphlet)

Useful for manufacturing process

Standard Trade and Securities Service

Industries section

Tanners Council of America

Source of statistics

U. S. Bureau of Foreign and Domestic Commerce

Source of information on foreign markets

U. S. Department of Commerce

Report on hides, skins and leathers. (monthly)

Production of leather. (annual)

Hide and Leather. (weekly) \$5.00

For current information

Survey of Current Business. (monthly)

Production, stocks, prices

DIRECTORIES

Hide and Leather's yearbook and directory

Sold only with subscription to Hide and Leather

LUMBER INDUSTRY

California White and Sugar Pine Manufacturers

Association

Circular

National Lumber Manufacturers Association

National lumber trade barometer. Yearly subscription \$10.00

LUMBER INDUSTRY (Cont'd)

Southern Pine Association

Statistical statement
Weekly trade barometer

U. S. Bureau of the Census

Forest products — lumber, lath and shingles.
(annual)

Forest products—pulp wood consumption and wood
pulp production. (annual)

West Coast Lumbermen's Association

Barometer. (weekly)
Production, orders, shipments

Survey of Current Business. (monthly)

Production, stocks, prices

MANUFACTURERS—DIRECTORIES

Hendrick's Commercial Register of the United States.
\$15.00

Thomas' Register of American Manufacturers. \$15.00
Thomas Publishing Company

MANUFACTURES

U. S. Bureau of the Census

Biennial census of manufactures. \$2.00
Valuable. 1927 now in preparation

Growth of manufactures 1899-1923. 1928. \$1.35

MARKET SURVEYS

The 100,000 Group of American Cities

A study of all American markets. 1929. \$15.00

U. S. Bureau of Foreign and Domestic Commerce

Commercial survey of the Southeast by John M.
Hager. (Domestic commerce series, No. 19) \$1.00
Market data handbook of New England by Edward
F. Gerish. (Domestic Commerce series, No. 24)
\$1.75

MARKET SURVEYS (Cont'd)

U. S. Bureau of the Census

Retail and wholesale trade of eleven cities. 1928

Newspapers and publishers are a source of market surveys of their territories

MATHEMATICS

Crathorne, A. R., and Rietz, J. C.

Mathematics of finance. Holt, 1921. \$3.00

Moore, J. H.

Handbook of financial mathematics. Prentice-Hall, 1929. \$10.00

Skinner, E. B.

Mathematical theory of investment. Ginn, 1924. \$3.40

Sprague, C. E.

Accountancy of investment. Ronald, 1914. \$5.00

MINES AND MINERAL RESOURCES

American Bureau of Metal Statistics

Yearbook. \$2.00

Mines Handbook. \$15.00

Very useful for description of mining properties

U. S. Bureau of Mines

Mineral resources of the United States

Bound volumes not up-to-date; usually the "preliminary survey" will furnish necessary statistics. 1927 latest available

Engineering and Mining Journal. (weekly). \$6.00

Technical but contains some prices

MONEY

U. S. Secretary of the Treasury

Annual report

Figures on money in circulation

U. S. Treasury Department

Circulation statement of United States money
(monthly)

MONEY RATES

Annalist. (weekly)

Commercial and Financial Chronicle. (weekly)

Federal Reserve Bulletin. (monthly)

New York Times. (daily)

Above periodicals all give current rates

Harvard Economic Society

Weekly letter

Moody's Investors Service

Monthly analysis of business conditions

Standard Trade and Securities Service

Statistical bulletin

4-6 months commercial paper, 1890-date

60-90 day loans, 1890-date; call loans-interest
rates, 1908-date

MOTOR BUS LINES

American Automobile Association

Bus facts for 1929. Washington, D. C.

MOVING PICTURE INDUSTRY

American Academy of Political and Social Science

The motion picture in its economic and social
aspects. 1926. \$2.00

MOVING PICTURE INDUSTRY (Cont'd)

Film Daily

Yearbook. \$5.00

Motion Picture Producers and Distributors of America
A source of statistics for the industry

Standard Trade and Securities Service

Industries section

Reviews the industry and discusses individual corporations

U. S. Bureau of Foreign and Domestic Commerce

Source of information on foreign markets for moving pictures

PUBLICATIONS BY INVESTMENT BANKERS

Halsey, Stuart and Company

The motion picture industry as a basis for bond financing

NEW YORK STOCK EXCHANGE

New York Stock Exchange

Yearbook

Officers, information regarding the operation of the exchange, money rates, member loans, stocks and bonds listed with market value, etc.

New York Stock Exchange

Report of the President

Review of the securities market for the year, average share and bond prices, listings during the year, stock and bond turnover, member loans, etc.

For shares of stock and number of bonds sold see New York Times (daily), Annalist (weekly), Commercial and Financial Chronicle (weekly)

NEW YORK STOCK EXCHANGE (Cont'd)

Listing statements for issues listed on the exchange may be obtained from the Secretary for \$35.00

NEWSPAPERS (FINANCIAL)

Recommendations have been omitted because of the large number of daily metropolitan and financial papers which have excellent financial sections.

PAPER INDUSTRY

American Paper and Pulp Association

Weekly business review. \$25.00

Monthly statistical summary. \$25.00

News Print Service Bureau

Bulletin. (monthly) \$20.00

Standard Trade and Securities Service

Industries section

Reviews the industry

Journal of Commerce and Commercial (N.Y.) (daily)

Paper Trade Journal. (weekly) \$4.00

The issue reporting the annual meeting of the association may be purchased separately and is a useful review

Survey of Current Business. (monthly)

Production, consumption, prices, etc.

DIRECTORIES

Lockwood's directory of the paper and allied trades
Lockwood Trade Journal Company. \$7.50

PERIODICALS (FINANCIAL)

Annalist. (weekly) \$7.00

Barrons. (weekly) \$10.00

Commercial and Financial Chronicle. (weekly) \$10.00

Though there are several other financial journals that may be suggested, the consistent reading of these three will keep the reader well informed on current financial matters. The above have been included because of the statistics of business and finance which they publish

PERIODICALS (FINANCIAL)—ENGLISH

The Economist. (weekly) \$15.00

The Statist. (weekly) \$9.00

Both publications are recommended. The former is more valuable for statistical information. Both give much European news

PETROLEUM INDUSTRY

American Petroleum Institute

Bulletin. \$12.50

Petroleum facts and figures. 1929. \$2.00

Federal Oil Conservation Board

Report; 3 parts, 1926-29. \$.50

Standard Trade and Securities Service

Industries section

Reviews the industry and discusses specific corporations

CURRENT FIGURES

U. S. Bureau of Mines

Monthly petroleum statement

Petroleum. (annual)

Refinery statistics. (annual)

National survey of fuel oil distribution. (annual)

Report of California refinery and natural gas operators. (monthly)

Summary of California petroleum industry. (annual)

PETROLEUM INDUSTRY (Cont'd)

Oil and Gas Journal. (weekly) \$6.00

Survey of Current Business. (monthly)
Prices, production, etc.

DIRECTORIES

Petroleum Register. (annual) \$10.00

PRICES

Annalist. (weekly) \$7.00

Index of wholesale commodity prices

Bradstreet's. (weekly) \$5.00

Dun's Review. (weekly) \$3.00

Harvard Economic Society

Weekly Letter

Journal of Commerce and Commercial (N. Y.) (daily)
\$15.00

Excellent for commodity prices

Standard Trade and Securities Service

Statistical bulletin

Very valuable compilation of prices

Survey of Current Business. (monthly)

U. S. Bureau of Labor Statistics

Monthly labor review. \$1.50

Regularly lists wholesale and retail prices;
also includes index numbers

PUBLIC UTILITIES

Glaeser, M. G.

Outlines of public utility economics. Macmillan,
1927. \$4.25

PUBLIC UTILITIES (Cont'd)

Nash, L. R.

Economics of public utilities. McGraw-Hill, 1925.
\$4.00

A good non-technical book

Spurr, H. C.

Guiding principles of public service regulation.
3 vols. Public Utilities Reports, 1924-1926. \$25.00

Valuable as giving the results of actual cases

U. S. Bureau of the Census

Public utility earnings

Monthly gross and net earnings of public utilities exclusive of telephone and telegraph companies

Survey of Current Business. (monthly)

Operating revenue and income for telephone, telegraph, gas and electric companies and electric railways

Electrical World. (weekly) \$5.00

The annual statistical number is a useful compilation for current information

RAILROADS

American Railway Association

Information bulletin.

Statistics on loading of revenue freight

Bureau of Railway Economics

Review of railway operations. (annual)
Washington, D. C.

Source for other statistics

Interstate Commerce Commission

Annual report on the statistics of railways in the United States. Washington, D. C. \$1.30

RAILROADS (Cont'd)

Johnson, E. R., and Van Metre, T. W.

Principles of railroad transportation. Appleton,
1927. \$3.50

Mundy's earning power of railroads. (annual) J. H.
Oliphant and Company

Railway Age. (weekly) \$6.00

Annual statistical number in January reviews
preceding year

Survey of Current Business. (monthly)

Car loadings, revenues, equipment orders,
passenger travel, etc.

REORGANIZATIONS

Dewing, A. S.

Financial policy of corporations. (pages 901-1133)
Ronald, 1926. \$10.00

Tracy, J. E.

Corporate foreclosures, receiverships and reorganiza-
tions, with forms. Callaghan, 1929. \$12.00

Legal point of view

RUBBER INDUSTRY

Standard Trade and Securities Service

Industries section

Reviews the industry and discusses individual
corporations

CURRENT INFORMATION

India Rubber World. (monthly) \$3.00

Rubber Age. (semi-monthly) \$2.00

Rubber Manufacturers Association

Statistical bulletin service

RUBBER INDUSTRY (Cont'd)

Survey of Current Business. (monthly)
Production, shipments, prices, etc.

SALESMANSHIP

McCord, F. A.
Art of selling bonds. F. Pierce and Company, \$3.00

Townsend, W. W.
Bond salesmanship. Holt, 1924. \$4.50

SAVINGS

American Bankers Association
Savings deposits and depositors for the years 1913,
1918, 1923, 1928; with a summary for the intervening
years. (annual) \$.25

SECURITIES

Eaton, W. D.
Explanatory outline of the functions and requirements
of bankers, trustees, registrars, transfer agents
and lawyers in connection with the issue of investment
securities. Financial Publishing Company,
1928. \$3.50

Institutional Holdings Company
Institutional holdings of securities, classified; showing
securities held for investment by savings and state banks,
trust and insurance companies, fraternal and benevolent
organizations, estates, etc. (biennial)
\$50.00

SECURITIES, DEFINITIVE FORM

Fitch Publishing Company
Fitch revisions service
Redemption section (daily)

SECURITIES, DEFINITIVE FORM (Cont'd)

Poor's Publishing Company

Three thirds cumulative system

List issued weekly

Standard Statistics Company, Inc.

Standard sinking fund notices and redemption call section. (semi-weekly)

SECURITIES—LAW

Commerce Clearing House, Inc.

Stocks and bonds law service. \$35.00

Blue sky laws of all states, stock exchange rules governing the transfer and delivery of stock, all federal and state laws on the trading in futures and on margin, laws governing legal investments. (Absorbed Cowan's Manual of Securities Laws)

Financial Publishing Company

Laws regulating the investment of bank funds. (loose leaf service)

Charge made for each new insertion

Fitch Publishing Company

Fitch revisions service

Contains a list of legal bonds classified by states. (quarterly)

Investment Bankers Association of America—Legislative Committee

Reports in Proceedings and Bulletin of the Association

Reed and Washburn's Blue Sky Service

Clark Boardman Company. \$15.00 initial charge
\$10.00 yearly. (loose leaf)

SECURITIES—LAW (Cont'd)

PUBLICATIONS BY INVESTMENT BANKERS

Bonbright and Company

Survey of state laws on public utility commission regulation in the United States

Chart shows jurisdiction of each commission

Brown Brothers and Company

Bonds legal for savings banks in New York, Massachusetts, Connecticut. (annual)

Day, R. L., and Company

Legally authorized investments for savings banks and trust funds in New York. (annual)

Investment Bankers Association of America

Bulletin, Dec. 30, 1927

Table shows jurisdiction and powers of all public utility regulatory bodies

STATES ISSUING PRINTED LISTS OF BONDS LEGAL FOR BANKS

California State Banking Department

Connecticut Bank Commissioner

Maine Bank Commissioner

Massachusetts Commissioner of Banks

Michigan Securities Commission

New York State Banking Department

Vermont Department of Banking and Insurance

SECURITIES—NEW ISSUES

Commerce Reports. (weekly)

Publishes a quarterly review of foreign financing, classified by governments and corporations

SECURITIES—NEW ISSUES (Cont'd)

Commercial and Financial Chronicle. (weekly)

Usually third issue of the month gives detailed summary for previous month

Cumulated figures from 1919 to date appear in the January summary

Journal of Commerce and Commercial (N.Y.) (daily)

Moody's Investors Service

Weekly manual supplement

Poor's Publishing Company

Daily corporation news

Security offerings (weekly)

Standard Trade and Securities Service

Statistical bulletin

Total amount for each month

SECURITIES, OBSOLETE

Marvyn Scudder Manual of Extinct or Obsolete Companies. 2 vols. 1927-28. \$45.00

Smythe, R. M., comp.

Obsolete American securities and corporations. 190-1911.

SERVICES—(FINANCIAL)

Fitch Publishing Company

(1) **Fitch stock and bond manual**

Descriptions of all securities of active railroad, public utility and industrial companies. Includes United States and foreign government bonds. (annual) \$35.00

SERVICES (FINANCIAL) (Cont'd)

(2) Fitch bond book

Descriptions of bond issues of railroads, public utilities, industrials, foreign governments.
(annual) \$25.00

(3) Fitch revisions service. (semi-weekly, cumulates monthly and quarterly) \$150.00

Includes dividends (issued daily) called bonds, preferred stock retirements, sinking funds (daily) news and earnings of corporations

Moody's Investors Service

Manuals:

Railroad

Industrial

Public utility

Government and municipal

Banks and finance

Weekly manual supplement

Entire service \$150.00. Sold separately \$30.00

Poor's Publishing Company

Three thirds cumulative system

(1) Manuals:

Industrial

Public utility

Railroad, banks, insurance companies

(2) Daily Corporation News Service

All news about corporations and their securities; daily, cumulates every 15 days and quarterly; includes dividends, called bonds, sinking funds, stock redemptions, capital structure changes, prospective security retirements, definitive securities

(3) Daily financial comments on unusual developments among corporations

(4) Weekly letter on market conditions

This service also carries high and low prices of securities for a 10 year period. Entire service \$370.00. Manuals \$75.00. Special bank service \$235.00

SERVICES (FINANCIAL) (Cont'd)

Standard Statistics Company, Inc.

Standard corporation records

Cards describing active corporations (revised daily). Volumes describing less active corporations (cumulative monthly)

Daily news service supplementing cards and volumes.

Dividend section (daily and monthly)

Standard stock offerings (quotations)

Entire service \$252.00

Standard bond descriptions

Cards describing active issues (revised continuously)

Standard bond book (describing less active issues and duplicating cards)

Standard bond bulletin giving new issues and news items. (weekly)

Cards not sold separately

Complete service \$120.00

Book and bulletin \$72.00

SHIPPING

U. S. Shipping Board—Bureau of Research

Source for information

SOUTH AMERICA

American Bankers Association—Commission on Commerce and Marine

This Commission made an investigation of the South American West Coast in 1925 and the River Plate Region in 1924. These reports are available in pamphlet form

Bank of London and South America, Ltd.

Monthly review

Business conditions of South American countries

SOUTH AMERICA (Cont'd)

Institute of International Finance

Bulletins have been issued on the following countries during 1928-'29:

- Brazil, bulletin no. 20
- Chile, bulletin no. 13
- Colombia, bulletin no. 25
- Peru, bulletin no. 18
- Sao Paulo, bulletin no. 24

Pan American Union

Bulletins on the following countries have been revised during 1928-29:

Argentina	Colombia
Bolivia	Paraguay
Brazil	Peru
Chile	Uruguay

These bulletins cost \$.05 each

U. S. Bureau of Foreign and Domestic Commerce—Finance and Investment Division

Latin American financial notes

Discusses public finance, debts, etc.

SPECULATION

Carret, P. L.

Art of speculation. Barron's, 1927. \$3.00

Lawrence, J. S.

Wall Street and Washington. Princeton University Press, 1929. \$5.00

Owens, R. N., and Hardy, C. O.

Interest rates and stock speculation. Macmillan, 1925. \$2.00

Sloan, L. H.

Security speculation. Harper, 1926. \$3.50

STATE FINANCE

Bank of America

National survey of state debts and securities
(annual)

National Association of Mutual Savings Banks

Critical analysis of state debts. 1927. \$10.00

U. S. Bureau of the Census

Financial statistics of states. (annual)

STATES—POPULATION

U. S. Bureau of the Census

Estimates the population of the United States
and states annually as of July 1.

STATISTICS—GENERAL SOURCES

Economist (London)

Federal Reserve Board

Federal Reserve Bulletin

Harvard Economic Society

National Bureau of Economic Research

National Industrial Conference Board

U. S. Bureau of Foreign and Domestic Commerce

Commerce yearbook. 2 vols. \$2.25

Statistical abstract of the United States. (annual)
\$1.00

U. S. Bureau of Labor Statistics

Monthly labor review

U. S. Comptroller of the Currency

U. S. Secretary of the Treasury

Annual report

STOCK EXCHANGE

Dice, C. A.

The stock market. A. W. Shaw, 1926. \$6.00

Meeker, J. E.

Work of the stock exchange. Ronald, 1922. \$5.00

Pratt, S. S.

Work of Wall Street. Appleton, 1921. \$3.50

STOCKS

Bond, F. D.

Stock movements and speculation. Appleton, 1928.
\$2.50

Smith, E. L.

Common stocks as long term investments. Macmillan,
1924. \$1.50

STOCKS—DIVIDENDS

Fitch Publishing Company

Fitch revisions service

Daily, cumulates semi-monthly. Sold separately
\$25.00

Moody's Investors Service

Weekly manual supplement

Poor's Publishing Company

Three thirds cumulative system

Daily dividend and financial calendar (cumulates
every 15 days) Sold separately \$90.00

Standard Statistics Company, Inc.

Standard corporation records

Dividend section (daily and monthly)
Sold separately \$60.00

Journal of Commerce and Commercial (N. Y.)

Total dividend payments for industrial companies,
railroads and street railways (monthly)

STOCKS—DIVIDENDS (Cont'd)

New York Times

Total dividends paid (monthly compilation)

Survey of Current Business. (monthly)

Dividend payments by months

STOCKS, GUARANTEED

Walker, Joseph, and Sons

Manual of guaranteed stocks. (annual) (pamphlet)

STOCKS, INDUSTRIAL—PRICES

New York Times averages—25 stocks

New York Times. (daily)

STOCKS, INDUSTRIAL—YIELDS

Standard Trade and Securities Service

Statistical bulletin

33 common stocks-index of yields 1914-date

STOCKS, NO PAR VALUE

Robbins, C. B.

No-par stock. Ronald, 1927. \$4.00

Wildman, J. R., and Powell, Weldon

Capital stock without par value. Shaw, 1928.
\$5.00

STOCKS—PRICES

Commercial and Financial Chronicle

Bank and quotation record (monthly)

Also in regular weekly editions of the
magazine

STOCKS—PRICES (Cont'd)

Dow Jones and Company averages—40 stocks
Wall Street Journal
20 industrials; 20 railroads

Fisher Index

Reported in New York Times, Wall Street Journal and Journal of Commerce and Commercial. (N. Y.)

Moody's Investors Service. (weekly)

20 railroads, 20 industrials
Monthly high and low prices

National Quotation Bureau

National association daily service. \$300.00 with privilege of listing, \$200.00 without
National monthly stock summary. \$72.00
Bid and ask prices

New York Herald-Tribune

Averages of stock prices are given in dollars.

New York Times averages—50 stocks

Annalist. (weekly)
New York Times. (daily)
25 industrials; 25 railroads

Standard Statistics Company, Inc.

Standard manual of the income tax, 1919
Gives 1913 prices of stocks
Useful for tax purposes

Standard stock offerings

Part of Standard corporation records. Sold separately \$72.00
Bid and ask prices

Statistical Bulletin

Index of prices, 20 high grade industrial preferred stocks 1910-date
Index of prices, 20 unseasoned industrial preferred stocks 1921-date

STOCKS—PRICES (Cont'd)

Index of prices by groups—rails, automobile,
chain stores, etc. 1918-date

Survey of Current Business. (monthly)
Averages

STOCKS—YIELDS

Standard Statistics Company, Inc.

Statistical bulletin

Index of yields, 33 industrial common stocks
Index of yields, 20 industrial preferred stocks

Survey of Current Business. (monthly)

90 common stocks

20 industrial preferred stocks

STOCKS, RAILROAD—PRICES

Dow, Jones and Company averages—20 stocks
Wall Street Journal

New York Times averages—25 stocks
New York Times

Standard Trade and Securities Service
Statistical bulletin

STOCKS—REDEMPTIONS

Fitch Publishing Company

Fitch revisions service

Redemption section (daily, cumulates semi-monthly) Sold separately \$25.00

Moody's Investors Service
Weekly manual supplement

Poor's Publishing Company
Daily corporation news

STOCKS—REDEMPTIONS (Cont'd)

Daily and cumulates semi-monthly and quarterly

Standard Statistics Company, Inc.

Standard sinking fund notices and redemption calls.
(semi-weekly) Sold separately \$36.00 a year

STOCKS—RIGHTS

Fitch Publishing Company

Fitch revisions service

Dividend section (daily, cumulates each issue
and semi-monthly). Sold separately \$25.00

Moody's Investors Service

Weekly manual supplement

Poor's Publishing Company

Three thirds cumulative system

Daily dividend calendar cumulates every 15
days. Sold separately \$90.00

Standard Statistics Company, Inc.

Standard corporation records

Dividends section (daily and monthly)
Sold separately \$60.00

STOCKS—TRANSFER

Campbell, H. B.

Legal aspects of the transfer of securities. Investment Bankers Association of America, 1925. \$1.25

Transfer agent given in all financial services

SUGAR INDUSTRY

American Sugar Refining Company

Annual report

Contains considerable statistical information

SUGAR INDUSTRY (Cont'd)

CURRENT FIGURES

Journal of Commerce and Commercial (N. Y.) (daily)
Prices for raw and granulated sugar

Standard Trade and Securities Service
Statistical bulletin
Industries section

Statistical Sugar—Trade Journal. (weekly)
Willett and Gray, \$15.00

Survey of Current Business. (monthly)
Imports, stocks, prices

PUBLICATIONS BY BROKERS

Farr and Company

Manual of sugar companies. (annual)
Sugar market. (weekly)

Lamborn and Company

Sugar market report. (weekly)

SWINDLERS AND SWINDLING

National Better Business Bureau

Investigates questionable dealers

Local bureaus in many cities are giving similar service

SYNDICATES

Galston, Arthur

Security syndicate operations. Ronald, 1928. \$4.00

TELEGRAPH COMPANIES

Interstate Commerce Commission

Selected financial and operating data from annual reports

TELEPHONE COMPANIES

Interstate Commerce Commission

Selected financial and operating data from annual reports

U. S. Bureau of the Census

Census of electrical industries

Made every five years. 1927 reported to be ready shortly

TERMS (FINANCIAL)

Herendi, L.

Complete dictionary of banking terms in three languages (English, French, German). Pitman, 1928. 21s.

Munn, G. G.

Encyclopedia of banking and finance. Bankers Publishing Company, 1927. \$10.00

Rollins, Montgomery

Money and investments. Financial Publishing Company, 1926. \$3.00

TEXTILE INDUSTRY

Standard Trade and Securities Service

Industries section

Reviews the industry and important corporations

U. S. Agricultural Economics Bureau

Weekly review of wool markets

U. S. Bureau of the Census

Cotton production in the United States. (annual)
Record book of business statistics, textiles section, 1927

Furnishes a background for comparison with current statistics

TEXTILE INDUSTRY (Cont'd)

Survey of Current Business. (monthly)
Prices, production, etc.

Textile World. (weekly) \$4.00

DIRECTORIES

Official American textile directory. Bragdon, Lord and Nagle. \$3.00

Davison's Textile "blue book." Davison Publishing Company. \$5.00

TOBACCO INDUSTRY

Barney, Chas. D., and Company
The tobacco industry. (annual review)

Standard Trade and Securities Service

Industries section

Reviews the industry and refers to individual corporations

U. S. Bureau of the Census

Stocks of leaf tobacco and the American production, imports, exports and consumption of tobacco and tobacco products. (annual)

TRADE ASSOCIATIONS

U. S. Bureau of Foreign and Domestic Commerce

Commercial and industrial organizations of the United States. 1929. \$.60

Trade associations and non-profit commercial organizations

Trade association activities. (Domestic commerce series No. 20) \$.75

TRUST FUNDS

Loring, A. P.

Trustee's handbook. Little, Brown and Company, 1928. \$4.00

McKinney, F. C.

Trust investments: general principles, statutes and decisions of the various states, including laws governing investments by savings banks in the leading states. Trust Companies Magazine. \$5.00

U. S. GOVERNMENT ACTIVITIES

Congressional Digest, Washington, D. C. \$5.00

The United States Daily, Washington, D. C. \$10.00

Records the activities of the United States government

U. S. GOVERNMENT PERIODICALS

Commerce Reports. (weekly). \$4.00

Federal Reserve Bulletin. (monthly). \$2.00

Monthly Labor Review. \$1.50

Survey of Current Business. (monthly). \$1.50

Weekly supplements issued.

Recommended for the investment banker

U. S. GOVERNMENT PUBLICATIONS

Special Libraries Association

Descriptive list for use in acquiring and discarding United States Government periodical mimeographed statements, 1929. \$1.75

DIRECTORY OF PUBLISHERS

Adelphi Co., 160 Fifth Ave., N. Y.
Aera, 292 Madison Ave., N. Y.
Aeronautical Chamber of Commerce of America, Inc., 10 E. 40th St., N. Y.
American Academy of Political and Social Science, 3622 Locust St., Philadelphia
American Acceptance Council, 120 Broadway, N. Y.
American Automobile Assn., 17th and Pennsylvania Ave., N. W., Washington, D. C.
American Bankers Assn., 110 E. 42d St., N. Y.
American Building Association News Co., 22 E. 12th St., Cincinnati
American Bureau of Metal Statistics, 33 Rector St., N. Y.
American Gas Assn., Inc., 420 Lexington Ave., N. Y.
American Iron and Steel Institute, 75 West St., N. Y.
American Library in Paris, 10 Rue de l'Elysee, Paris.
American Paper and Pulp Assn., 18 E. 41st St., N. Y.
American Petroleum Institute, 250 Park Ave., N. Y.
American Railway Assn., 30 Vesey St., N. Y.
Annalist, Times Square, N. Y.
Appleton, D., and Co., 29 W. 32d St., N. Y.
Ashwell, Thomas, and Co., Inc., 20 Vesey St., N. Y.
Association of Life Insurance Presidents, 165 Broadway, N. Y.
Automotive Industries, Chestnut and 56th Sts., Philadelphia
Aviation, 10th Ave. at 36th St., N. Y.
Bank of London and South America, Ltd., 6 Tokenhouse Yard, London, E. C. 2
Bankers Encyclopedia Company, 431 Howard St., Detroit
Bankers Publishing Co., 71 Murray St., N. Y.
Bankers Service Co., 88 Broad St., N. Y.
Barron's, 44 Broad St., N. Y.
Best's Insurance Reports, 75 Fulton St., N. Y.
Boardman, Clark, Company, Ltd., 11 Park Place, N. Y.
Bond Buyer, 67 Pearl St., N. Y.

Bradstreet Company, 148 Lafayette St., N. Y.
Bradstreet's, 346 Broadway, N. Y.
Bragdon, Lord and Nagle Co., 10th Ave. at 36th St., N. Y.
Callaghan and Co., 401 E. Ohio St., Chicago
Chilton Class Journal Co., Chestnut and 56th Sts., Philadelphia
Coal Age, 10th Ave. at 36th St., N. Y.
Commerce Reports, Washington, D. C.
Commercial and Financial Chronicle, Front, Pine and Depeyster
Sts., N. Y.
Corporation Trust Co., 120 Broadway, N. Y.
Council of the Corporation of Foreign Bondholders, Council
House, No. 17, Moorgate, London
Davison Publishing Company, 50 Union Sq., N. Y.
Directory of Directors Co., 26 Broadway, N. Y.
Dodge, F. W., Corporation, 119 W. 40th St., N. Y.
Dun, R. G., and Co., 290 Broadway, N. Y.
Dun's Review, 290 Broadway, N. Y.
Economist, 6 Bouverie St., London, E. C. 4
Editor and Publisher, 1700 Times Building, 42nd St. and
Broadway, N. Y.
Electric Railway Journal, 10th Ave. at 36th St., N. Y.
Electrical World, 10th Ave. at 36th St., N. Y.
Engineering and Mining Journal, 10th Ave. at 36th St., N. Y.
Federal Reserve Bulletin, Washington, D. C.
Film Daily, 1650 Broadway, N. Y.
Financial Advertisers' Assn., 231 S. La Salle St., Chicago
Financial Information, Inc., 11 Stone St., N. Y.
Financial Publishing Co., 9 Newbury St., Boston
Fitch Publishing Company, 138 Pearl St., N. Y.
Foreign Policy Assn., 18 E. 41st St., N. Y.
Ginn and Co., 15 Ashburton Pl., Boston
Great Britain, Overseas Trade Dept., H. M. Stationery Office,
London
Harcourt, Brace and Co., 383 Madison Ave., N. Y.
Harper and Brothers, 49 E. 33d St., N. Y.

Harvard Economic Society, Cambridge, Mass.
Hendricks Commercial Register, 51 Madison Ave., N. Y.
Hide and Leather, 300 W. Adams St., Chicago
Holt, Henry, and Co., 1 Park Ave., N. Y.
Houghton Mifflin Co., 2 Park St., Boston

India Rubber World, 420 Lexington Ave., N. Y.
Institute of International Finance, 90 Trinity Place, N. Y.
Institutional Holdings Co., 140 Greenwich St., N. Y.
International Chamber of Commerce, American Section, Washington, D. C.
Investment Bankers and Brokers of America, 39 S. La Salle St., Chicago
Iron Age, 239 W. 39th St., N. Y.
Iron Trade Review, Penton Bldg., Cleveland

Journal of Accountancy, 135 Cedar St., N. Y.
Journal of Commerce and Commercial, 46 Barclay St., N. Y.

Life Insurance Sales Research Bureau, Hartford, Conn.
Little, A. S., 323 N. Broadway, St. Louis
Little, Brown and Co., 34 Beacon St., Boston
Lockwood Trade Journal Co., 10 E. 39th St., N. Y.

McGraw-Hill Book Co., 370 Seventh Ave., N. Y.
McGraw-Hill Catalog and Directory Co., Inc., 460 W. 34th St., N. Y.
Macmillan Co., 60 Fifth Ave., N. Y.
Merlin, G. H., Co., York, Pa.
Mines Handbook, 17 John St., N. Y.
Monthly Labor Review, Washington, D. C.
Moody's Investors Service, 65 Broadway, N. Y.
Motion Picture Producers and Distributors of America, 469 Fifth Ave., N. Y.

National Assn. of Finance Cos., 33 S. Clark St., Chicago
National Association of Mutual Savings Banks, 11 E. 36th St., N. Y.
National Automobile Chamber of Commerce, 366 Madison Ave., N. Y.

National Better Business Bureau, Inc., 383 Madison Ave., N. Y.

National Bureau of Economic Research, Inc., 474 W. 24th St., N. Y.

National Electric Light Assn., 420 Lexington Ave., N. Y.

National Industrial Conference Board, 247 Park Ave., N. Y.

National Lumber Manufacturers' Assn., 702 Transportation Bldg., Washington, D. C.

National Quotation Bureau, Inc., 48 Front St., N. Y.

National Statistical Service, 82 Beaver St., N. Y.

New York Times, Times Square, N. Y.

Newsprint Service Bureau, 342 Madison Ave., N. Y.

Ohio Corporation Directory Co., 13410 First Ave., Cleveland

Oil and Gas Journal, 114 W. 2d St., Tulsa, Okla.

Oliphant, James H., and Company, 61 Broadway, N. Y.

100,000 Group of American Cities, Inc., 400 W. Madison St., Chicago

Overseas Statistics, Inc., 56 Pine St., N. Y.

Paper Trade Journal, 10 E. 39th St., N. Y.

Payson and Clarke, Ltd., 6 E. 53d St., N. Y.

Petroleum Register, Chestnut and 56th Sts., Philadelphia

Pierce, Frederick, and Co., 207 S. 15th St., Philadelphia

Pitman and Sons, Ltd., Parker St., Kingsway, W. C. 2, London

Poor's Publishing Co., 33 Broadway, N. Y.

Prentice-Hall, Inc., 70 Fifth Ave., N. Y.

Public Utilities Reports, Inc., Rochester, N. Y.

Putnam's, G. P., Sons, 2 W. 45th St., N. Y.

Railway Age, 30 Church St., N. Y.

Rand McNally and Co., 538 S. Clark St., Chicago

Robbins Publishing Co., 9 E. 38th St., N. Y.

Ronald Press Co., 15 E. 26th St., N. Y.

Rubber Age, 250 W. 57th St., N. Y.

Rubber Assn. of America, Inc., 250 W. 57th St., N. Y.

Saward, F. W., 15 Park Row, N. Y.

Seibert, Herbert, and Co., 126 Front St., N. Y.

Shaw, A. W., Co., see McGraw-Hill Book Co.

Southern Pine Association, 600 Interstate Bank Bldg., New Orleans

Special Libraries Assn., 11 Nisbet St., Providence, R. I.

Spectator Co., 243 W. 39th St., N. Y.

Standard Statistics Co., Inc., 200 Varick St., N. Y.

Statist, 51 Cannon St., London, E. C. 4

Survey of Current Business, Washington, D. C.

Tanners' Council of America, 41 Park Row, N. Y.

Textile World, 10th Ave. at 36th St., N. Y.

Thomas' Commercial Register, 461 Eighth Ave., N. Y.

Trust Companies Magazine, 55 Liberty St., N. Y.

U. S. Government Publications

These may be obtained from the Superintendent of Documents, Government Printing Office, Washington, D. C.

There is usually a small charge.

Viking Press, Inc., 18 E. 48th St., N. Y.

Walker's Manual, Inc., 576 Sacramento St., San Francisco

Wall Street Journal, 44 Broad St., N. Y.

West Coast Lumberman's Assn., Stuart Bldg., Seattle

Willett and Gray, 72 Wall St., N. Y.

World Power Conference, Lincoln's Inn Fields, W. C. 2,
London

Short Reading List for Preliminary Study of Investment Banking

THE educational director of the Investment Bankers Association of America has almost daily requests for a short reading list that will give a comprehensive presentation of investment banking. It is difficult to suggest a wholly appropriate list without a knowledge of the readers background. For a short general list, however, both for students and for investors of limited experience who wish to give time and thought to gaining a better appreciation of this essential business, the following books are suggested by the Exhibit Committees of the Special Libraries Association. Necessarily, many worthy works are omitted from so brief a list, and, those wishing a more extended or specialized list, may obtain it on request to the educational director of the Investment Bankers Association.

Ballantyne Kenneth C.

An analysis of investment banking for vocational guidance.
Investment Bankers Association of America, 1929.

This 60-page booklet was prepared under the direction of the Education Committee of the Investment Bankers Association of America expressly to give to college students and other young men a practical conception of investment banking and the opportunities in and requirements for the many different activities in the business. It may be obtained without charge on request to any member house of the Association.

Watt, D. B.

Investment banking as a career. American Council on Education, 26 Jackson Place, Washington, D. C.

Rodkey, R. G.

The banking process. Macmillan, 1928. \$2.50
For background.

Moulton, H. G.

Financial organization of society. University of Chicago Press, 1925. \$4.00

General survey of the field of finance. College grade.

Lough, W. H.

Business finance. Ronald, 1917. \$3.00

A first book for those without previous courses in the subject

Gerstenberg, C. W.

Financial organization and management. Prentice-Hall, 1924. \$5.00

A good text. College grade

Dewing, A. S.

Financial policy of corporations. Ronald, 1926. \$10.00
Requires close study. Complete

Jordan, D. F.

Jordan on investments. Prentice-Hall, 1927. \$4.00

Brief. Formal courses in the subject not necessary for an understanding of the subject matter

Chamberlain, L., and Edwards, G. W.

Principles of bond investment. Holt, 1927. \$7.50

More advanced. Some knowledge of the subject is desirable

Badger, R. E.

Badger on investment principles and practice. Prentice-Hall, 1928. \$6.00

Detailed. Requires close study

Townsend, W. W.

Bond salesmanship. Holt, 1924. \$4.50

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FRONT SLOT
OF S.R. PUNCH



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